



Consultant • Fully Remote

Who You Are

You're a values-anchored innovator who transforms blank-slate challenges into scalable impact. Relational and self-directed, you thrive in a fully remote setting—building trust, charting your own course, and delivering results with integrity and equity at the core. Curiosity fuels your work, turning fresh questions into actionable insights for every client.

The Opportunity

Join Palmetto Philanthropy at a pivotal growth moment, where you'll partner daily with senior leadership and a tight-knit remote team to question assumptions, experiment boldly, and co-create the next generation of philanthropic strategies. This role gives a smart, hungry professional the autonomy to own ambitious goals, innovate in every facet of our work, and turn fresh ideas into scalable change—while growing right alongside the firm as we expand our impact over the coming years.

Who We Are

Palmetto Philanthropy is a fully remote, full-service philanthropic consulting firm with more than 150 years of combined frontline fundraising and executive experience. We fuse a builder's know-how with an innovator's mindset, continually testing fresh approaches that push the sector forward while empowering clients to maximize impact. Anchored by curiosity, autonomy, and deep relationships, our close-knit team gives every colleague room to experiment, own ambitious goals, and scale solutions that expand opportunity for the communities we serve.

What You'll Do

- Create practical fundraising plans and campaigns that meet or beat client targets.
- Work closely with leadership and teammates every day to turn ideas into clear deliverables.
- Run projects end-to-end: set timelines, manage tasks, and report results.
- Keep clients informed and satisfied through regular updates and clear communication.
- Network actively, speak at events, publish thought-leadership pieces, and pitch services to convert your visibility into new client opportunities.
- Identify better tools or methods and share them to improve how the team works.

Candidate Must-Haves

- Entrepreneurial drive to turn open-ended challenges into scalable fundraising wins.
- Excellent communicator and organized decision-maker who thrives in fully remote, async teamwork.
- Humble, curious learner—willing to do the small things right while pushing big ideas forward.
- Smart and gritty, sustaining momentum under pressure and owning goals end-to-end.
- Mission-first mindset aligned with Palmetto's values of equity and integrity—here to serve, not just bill hours.
- Ability to travel ~15 % for on-site client meetings & retreats.





Candidate Nice-To-Haves

- 5 + years consulting (or comparable advisory) experience serving multiple nonprofit clients.
- Remote-team leadership experience.

Details

- Work anywhere in the U.S. (major metros preferred) with occasional, project-based travel for client or team meet-ups.
- Full-time, fully remote role offering flexible hours and daily collaboration with a distributed, high-impact team.
- Competitive compensation with uncapped earning potential plus resources for technology and professional growth.

To Apply

- Record a 1-minute video introducing yourself. Explain why you're a good fit. Upload the video [here](#).
- Email your resume and relevant portfolio to tcornwell@palmettophilanthropy.com with the subject line: Your Name, PP Consultant Role.

